Adding a contact from the Organizations Page in a CRM system streamlines the process of contact management for businesses. This functionality ensures that the contact's details are directly associated with the correct organization, promoting accuracy and preventing potential mix-ups. Moreover, by linking contacts to their respective organizations, users can swiftly navigate relationships, track communication histories, and identify potential opportunities or pain points.

In Gridlex System, users have various methods to add contacts. This includes:

- 1. Manually adding contacts.
- 2. <u>Importing multiple contacts.</u>
- 3. Adding contacts directly from the organization page.

For this guide, we'll focus on adding contacts from the organization page. Follow the steps below:

Step 1: Log in to Gridlex App Suite and click on "Organizations" located under the Zip section in the navigation menu.



Step 2: Identify the organization where you'd like to add a contact and click on the edit icon adjacent to it.

GRIDLEX	Inbox v Zip Service Ops v Zip CRM v Sky Accounting & ERP v Sky Expenses v Ray HRMS v Objects Settings v My Account v								Zolan Zolan Interna v	
Q Search	Organizations Add Organizations From Master Data Map Organizations to Units									
Inbox	Saved Views			✓ Save View						
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💴 SMS	Organization ID : 116580988986883	Organization : MEDICAL CENTER	Affiliated Cont :	All Addresses : 100 MADISON AVE	All Towns : MORRISTOWN	All States : New Jersev	All Emails :	All Phone Num :	All Website Lin	:
📞 Calls		C	Emma North					7010 290-		
Auto Dialer		\checkmark		463.Organization				U +1-6105930520		
Zip CRM	115067554920384	True Health 🗹	Brandon Brown, Ruth Parker	Main St 215 Cedarburst Dr	Canton	Georgia(GA)		+1-7707047078 +1-5622270562		
Opportunities >				210,0000110130.01				L +1-7202689915		
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┥ Campaigns	115067554655295	United Resources	Med Banks	9396,Cherry Tree	Mc Alpin	Florida (FL)		+1-389633779 +1-8653421838		
Contracts >		C		Dr 7570,176th St				+1-2035014278		
Zip Service Ops	1150675545714114	Acme Inc 🖪	Sally Smith	223,Caldwell Rd 1163 Hyacinth St	Saint Augustine	Florida(FL)		+1-4233577941		
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Step 3: After being redirected to the organization details page, find and click on the "Contacts" tab.

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Q Search	TRUE HEALTH Organization Name: True Health Organization ID: 1150675549203849217 Address1: 215,Cedarhurst Dr	
Inbox	Read Opportunities v Activities v Profiles v Organization Affiliations Contacts Schedule v Emails Records	
🖂 Emails		
SMS	No Feed Available for this Organization	
📞 Calls		
Auto Dialer		
Zip CRM		
Opportunities >		
Z Activities		
Organizations >		
Contacts >		
🕔 Schedule		
┥ Campaigns		
Contracts >		
Zip Service Ops		
Bashboard		
Records		
Sites		

Step 4: Within the "Contacts" tab, you can see all the contacts already linked to this organization. To add a new contact, simply click on the "Add New Contact to this Organization" button.

GRIDLEX	Inbox v Zip Service Ops v Zip CRM v Sky Accounting & ERP v Sky Expenses v Ray HRMS v Objects Settings v My Account v								Zolan Zolan Interna v			
Q Search	TRUE HEALTH Organization Name: True Health Organization ID: 1150675549203849217 Address1: 215,Cedarhurst Dr											
Inbox												
🖂 Emails	reed opportunities v Activities v Profiles v Organization Affiliations Contacts Schedule v Emails Records											
SMS	Affiliated Contacts to this Organization Add Contact to this Organization from Gridlex Databases Affiliate Contacts to this Organization											
📞 Calls	Saved Views	1		Save View	Clear Filters	R Export to Evo	ol					
Auto Dialer	Suved views			ouve view	cicul miters	A caport to tao						
Zip CRM	Contact ID :	Contact Name	Affiliated Orga	All Addresses	All Towns	All States	:	All Emails	:	All Phone Num	All Website Lin	
Opportunities >	120426672564713	Brandon Brown 📝	True Health									_
Activities	115067554958962	Ruth Parker 📝	True Health	2724 116th St 520	Collinsville	Illinois(IL)				State 1 + 1 − 7157260790 State 1 − 6182238245		1
Organizations >	4			AutomitAve						1-0102230243		• • •
Contacts >	N 4 1 > H										1 - 2 of 2 it	tems
0 Schedule												
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Step 5: You'll be taken to a new tab where you can input the contact's details. Fill in essential information such as the contact's name, phone number, address, and any other required fields.

Once you've entered all the necessary details, finalize the process by clicking the "Submit" button.

GRIDLEX	Inbox v Zip Service Ops v Zip CRM v Sky Accounting & ERP v Sky Expenses v Ray HRMS v Objects Settings v My Account v	Zolan Zolan interna ~						
Q Search	Organization Name: True Health Organization ID: 1150675549203849217 Address1: 215,Cedarhurst Dr							
Inbox	Feed Opportunities - Activities - Profiles - Organization Affiliations Contacts Schedule - Emails Records							
🖂 Emails	Affiliated Contacts Add New Contact to this Organization Add Contact to this Organization from Gridlex Databases Affiliate Contacts to this Organization							
💴 SMS								
📞 Calls	Add & Affiliate Contact to True Health							
O Auto Dialer	Recipition							
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Z Activities	Vallessa Jones Vallessa Jones							
Organizations >	Ms							
Contacts >								
🕔 Schedule	Visible to *							
┥ Campaigns	 Visible to dir dirita Visible to selected dirita 							
Contracts >								
Zip Service Ops	NOTES							
Dashboard								
Necords								
🖌 Sites								

Your contact is now successfully added and associated with the chosen organization. This method saves time as it directly links the contact to a

specified organization, eliminating the need for manually associating contacts with organizations later on.



If you need any help with any feature, data migration of your old data, or anything at all, just email <u>apps@gridlex.com</u> and our team will be here to help you. Remember, that one of **Gridlex's** core values is Customer Success. We want you to be successful.